

ACCENTURE FACT SHEET Q3 FY17



OVERVIEW

Accenture is a leading global professional services company, providing a broad range of services and solutions in strategy, consulting, digital, technology and operations. We help organizations maximize their performance and achieve their vision. We develop and implement technology solutions to improve our clients' productivity and efficiency—and may run parts of their operations on their behalf. Ultimately, we enable our clients to become high-performance businesses and governments.

NET REVENUES

US \$32.9B for fiscal 2016 (12 mos. ended Aug. 31, 2016)

EXCHANGE/TICKER

NYSE/ACN

INDEX MEMBERSHIPS

S&P 100®, Russell 1000® Index, *Fortune* Global 500

EMPLOYEES

More than 411,000 (6,600 Accenture Leaders)

GLOBAL REACH

Offices and Operations in 200+ cities in 55 countries

GEOGRAPHIC REGIONS



North America



Europe



Growth Markets

SENIOR LEADERSHIP



PIERRE NANTERME
Chairman & CEO



DAVID P. ROWLAND
Chief Financial Officer



JO DEBLAERE
Chief Operating Officer

CLIENTS

We operate at the heart of our clients' businesses, helping address their most complex, mission-critical issues. Accenture's clients span the full range of industries around the world and include 94 of the *Fortune* Global 100 and more than three-quarters of the *Fortune* Global 500.

INDUSTRY EXPERTISE

Accenture delivers its services and solutions through 13 focused industry groups in 5 operating groups. This industry focus provides Accenture's professionals with a thorough understanding of industry evolution, business issues and applicable technologies, enabling us to deliver innovative solutions tailored to each client.



**Communications,
Media & Technology**
Communications & Media
Software & Platforms
Electronics & High Tech



Financial Services
Banking & Capital Markets
Insurance



**Health &
Public Service**
Health
Public Service



Products
Consumer Goods, Retail
& Travel Services
Industrial
Life Sciences



Resources
Chemicals & Natural Resources
Energy
Utilities

TECHNOLOGY LEADERSHIP

As the largest independent technology services provider, we have a privileged position in the ecosystem and are the #1 partner of many key players, including SAP, Oracle, Microsoft, HP and Salesforce.com. The scale and scope of our Global Delivery Network are unmatched, with skilled professionals working from more than 50 delivery centers and at client sites around the world.

SERVICES & SOLUTIONS

Our five businesses – Accenture Strategy, Accenture Consulting, Accenture Digital, Accenture Technology and Accenture Operations – develop and deliver integrated services and solutions for our clients.

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Accenture Strategy combines deep business insight with the understanding of how technology will impact industry and business models. We operate at the intersection of business and technology, bringing together our capabilities in business, technology, operations and function strategy to help our clients envision and execute industry-specific strategies that support enterprise-wide transformation.
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Accenture Consulting provides industry experts with the insights and management and technology consulting capabilities to help transform the world's leading companies. Accenture Consulting orchestrates and brings together the best of Accenture from across the organization, and has primary responsibility for building and sustaining long-term client relationships.
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Accenture Digital combines our capabilities in digital marketing, analytics and mobility to help clients unleash the power of digital to transform their businesses. We help clients use digital technologies to deliver more meaningful and relevant customer experiences across all channels and customer segments, as well as to create new products and business models and to optimize the efficiency and effectiveness of their internal operations.
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Accenture Technology harnesses the power of technology to drive innovation, deliver cutting-edge solutions and increase productivity. It comprises two primary areas: Technology Services, which includes global delivery capabilities as well as application services—spanning systems integration and application outsourcing; and Technology Innovation & Ecosystem, which includes the R&D activities in the Accenture Labs and the management of our alliance relationships across the ecosystem.
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Accenture Operations provides business process services, infrastructure consulting, infrastructure outsourcing, security services and cloud services, including the Accenture Cloud Platform. We transform, build and operate IT infrastructure and business processes on behalf of clients to help improve their productivity and performance.

NET REVENUES (revenues before reimbursements; all figures in \$US billions; growth rates in local currency)

BY OPERATING GROUP	Q3 FY17 (3 mos. ended May 31, 2017)	Percent Growth (Local Currency)	Percent of Q3 FY17 Net Revenue
COMMUNICATIONS, MEDIA & TECH.	\$1.75	4%	20%
FINANCIAL SERVICES	\$1.87	6%	21%
HEALTH & PUBLIC SERVICE	\$1.55	2%	18%
PRODUCTS	\$2.43	15%	27%
RESOURCES	\$1.25	4%	14%
TOTAL	\$8.87	7%	100%

BY GEOGRAPHY	Q3 FY17 (3 mos. ended May 31, 2017)	Percent Growth (Local Currency)	Percent of Q3 FY17 Net Revenue
NORTH AMERICA	\$4.12	3%	47%
EUROPE	\$3.04	9%	34%
GROWTH MARKETS	\$1.70	13%	19%
TOTAL	\$8.87	7%	100%

MEDIA & INDUSTRY ANALYST RELATIONS CONTACT

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